

transition consultants



Linda J. Danielle



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What's different about how we work?

The answer is easy...and it's also quite difficult. Because at the core of our services you'll find a paradox. We conduct business in a way that at first glance appears to be self-contradictory.

Yes, we're licensed realtors. You'd expect us to be knowledgeable, connected, and professional. And we are. So the end-result of your working with us may appear to be your finding a suitable home in the Roanoke area.

But our passion is not selling real estate. That's only a by-product of what we really do.

Our specialty is networking and resource matching within a safe and trusting environment. We're passionate about introducing you to our community and business partners. We get excited about connecting you with this area.

OK. How do we make a living?

By helping you find a home, of course. So if the business of real estate isn't our primary goal, why are we among the area's top producers?

That's the paradox. By focusing on the process, the end result takes care of itself.

Trial without commitment

Invite us to take you on a community tour and introduce you to our valley. There'll be two people involved, Janie and Linda (more about that later). We'll show you around as we listen, observe, and ask questions.

During the tour, you can evaluate us as we get to know you. This is the best way to begin to understand how we can help you.

If we connect, that's great. If not, that's OK too. It's just a trial. No commitment.

Two perspectives

Janie and Linda. The collaborators who will work with you. The paradoxical business partners.

Both are licensed, seasoned realtors. It's an unusually capable partnership.

Let's start with Linda Danielle, who moved to Roanoke from California in 1993. She worked in Silicone Valley in human resources while raising her two sons. Next came real estate in 1997. Then came a degree in Counseling. She's the behind-the-scenes transaction specialist. The consummate real estate professional with an eye for details. You'll discover that she's an empathetic listener who hears beyond the words. Her personal transition from California to Virginia helps her quickly connect with those considering a major career move to this area.

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Janie Meggers, on the other hand, is a native Virginian who has lived in Roanoke since her college days, working as both a social worker and teacher. Her experience in these professions coupled with her knowledge of the Roanoke Valley makes her an exceptionally valuable real estate professional. She's deeply committed to the community, and you'll find that her passion is helping you find a sense of "home." She'll be your comfortable and caring liaison as you consider a transition to this area.

As business partners, Janie and Linda are inseparable. Maybe you've encountered this phenomena before...the kind who finish each other's sentences and often share the same "aha" moments.

But more importantly, they are invaluable advocates for your potential move. More than likely, you'll find yourself coming back to them long after your business dealings are formally completed. In fact, many of their past clients have developed into long-lasting friends.

Perhaps this is why they've never aggressively advertised their services. Word-of-mouth seems to do the trick.

Transition Consultants?

Moving to a new area is a transition of significant magnitude. There are dozens of things to evaluate. Job, schools, leisure activities, community connections... everything's affected.

Finding a suitable place to live is just one of many things that needs to be considered.

As you enter into the process of relocating, would you breathe more easily if you knew someone who could help you sort through the confusing, and often conflicting decisions? Someone who would roll up her sleeves and help you through your transition?

Someone totally focused on your personal interests?

Well, that's what Janie and Linda offer. The term they've chosen to characterize their services is pretty descriptive. They're "Transition Consultants."

They learn about your unique needs, and then help you find answers and solutions. They become knowledgeable and caring partners.

Through them, you'll have access to information and contacts that can only be gained by those who have lived and worked here for many years. And you'll operate within a trusting, confidential setting where you are free to discuss and evaluate.

It's a simple, yet elegant solution to a need.